

Course #1: Certified Personal Injury Examiner Course

The Most Comprehensive P.I. Business Development & Market Positioning Program Ever Assembled

For providers ready to outperform competitors, elevate their medical-legal credibility, discover how AI is now being used add over \$1,000 in services per patient, transform PI evaluations into powerful, billable legal evidence, and step into a referral attorney network in your own zip code

PHASE 1: PI MASTERY EXAM

The wake-UP Call; Why Medicare-Level 99203/04 Exams Are Costing You Cases and Income

Module 1 – Medicare vs. the “Injury Model” Examination

- The under-rated Medicare exam models: 99203 & 99204 (~\$200 reimbursement)
- Why the Medicare Level exams fails to document injuries at the level PI demands
- The hidden legal and financial liability of using then incorrect exam level: missed injuries = lost settlement value = lost income
- Real-world examples showing tens of thousands in settlement value lost due to under-documentation

Module 2 – The Injury Model Exam - \$502

- Why the Injury Model Exam consistently outperforms Medicare exams in PI
 - Built for legal sufficiency: what attorneys and insurers require that Medicare exams miss
 - How adopting this exam elevates your credibility and positions you as the go-to PI provider in your market
-

PHASE 2: Trauma Inventories and ePRO's

Tools That Uncover Hidden Injuries

Module 3 – Electronic Patient Reporting Outcomes - \$206

- How to use structured trauma inventories to uncover overlooked diagnoses
- Integrating trauma inventories into your intake process for better clinical and legal outcomes
- Linking ePROs (Electronic Patient-Reported Outcomes) to documented medical evidence
- Coding & billing strategies for ePROs

PHASE 3: Translating Injuries into Legal-Sufficiency Evidence

Module 4 – Comprehensive Impairment Testing - \$459

Learn to test, document, code, and bill for:

- Sensory impairment
 - Motor impairment
 - Loss of range of motion impairment
 - Radiculopathy
 - AOMSI (Alteration of Motion Segment Integrity)
 - Specific Disorders of the Spine
 - How impairment ratings directly impact settlement negotiations
 - Preventing undervaluation with medical-legal precision
-

PHASE 4: AI Documentation vs. Everything Else

Module 7 – Why EMRs, ChatGPT, Templates & NLP Fall Short

- The limits of standard EMR documentation in PI
 - Why generic NLP and ChatGPT miss critical injury valuation elements
 - Extracting data from trauma inventories to detect, unlock and add overlooked diagnoses
 - Convert diagnoses into Whole Person Impairment (WPI) ratings with AI
 - Replace weak narratives with admissible, evidence-backed documentation attorneys can use immediately
 - How AI-powered forensic documentation sets a new gold standard for PI case building
-

LIVE DEMONSTRATIONS

Review of all procedures with demonstrations, instruction and real-world replication:

1. Trauma Inventories [\$206.00]
2. Whole Person Impairment Rating [\$406.00]
3. Muscle Testing for Motor Impairment [\$300.00]
4. Monofilament Sensory Testing
5. Inclinator Range of Motion Testing [\$300.00]
6. AOMSI Radiographic Mensuration [\$540.00]
7. Injury Model Examination Protocol [\$502.00]
8. Audit Level Reporting & Independent Validation [\$450]