

Advance to the Next Level of Injury Claim Mastery

Course #2: Certified Injury Claim Auditor Course

The Sequel to Your Certified Personal Injury Examiner Success

From Examiner to Auditor: Your Certified Personal Injury Examiner training was just the beginning. The **Certified Injury Claim Auditor program** is the advanced continuation of your Certified Personal Injury Examiner training—equipping you with the skills to audit, calculate, and defend injury value at the highest level.

PHASE 5: Because Knowing the Injuries is Only Half the Battle—Knowing Their Worth Wins the War

By the end of this section, attendees will:

- Recognize how their current exam model is costing them money and cases
 - Know how to replace the Medicare exam with the Injury Model Exam and bill at \$502 vs. \$200
 - Be able to perform, code, and bill for trauma inventories (\$206), overlooked diagnoses, and WPI (\$459) ratings, generate court -ready reports that meet legal sufficiency challenges and position you as the go-to referral source
 - Be ready to transition into **Advanced AI-Powered Injury Claim Auditing**
-

PHASE 6: Turn Clinical Findings into Legal Wins – and \$1,500/hr Attorney Pre-Payments

- Why mastering the Injury Model Exam is the foundation for Injury Claim Auditing
 - How these skills lead directly to pre-paid attorney referrals at \$1,500 per hour
 - Your progression: strong PI provider → go-to attorney partner → advanced injury audit expert
-

PHASE 7: Advanced Injury Claim Auditor Training –

The Highest PI Provider Status

Master advanced clinical & economic forensic medical-legal valuation:

- Federal Expectancy Data
- Dollar-of-the-Day Valuation

- Time Use Surveys
- Loss of Services Determinations
- Pain & Suffering Calculations
- Diagnosing & Coding Emotional & Cognitive Disorders
- Clinical Forensic Calculations
- Countering Tort Reforms
- Independent Medical Validation

LIVE DEMONSTRATIONS

Review of all procedures with demonstrations, instruction and real-world replication:

1. Trauma Inventories [\$206.00]
2. Whole Person Impairment Rating [\$406.00]
3. Muscle Testing for Motor Impairment [\$300.00]
4. Monofilament Sensory Testing
5. Inclinator Range of Motion Testing [\$300.00]
6. AOMSI Radiographic Mensuration [\$540.00]
7. Injury Model Examination Protocol [\$502.00]
8. Audit Level Reporting & Independent Validation [\$450]

PHASE 8: Attorney Marketing, Accreditation & Positioning

Level 1: Attorney Network Referral Campaign

- Invitation into a new private network of 100+ plaintiff attorneys in your zip code
- Weekly digital marketing campaigns sent to your new network from your account
- Automated attorney follow-up calls & lead notifications
- Dedicated attorney-education landing page with payment and record submission portals

Level 2: Positional Marketing & Accreditation

- CLE Accreditation to attract high-value attorney referrals
- Become a contributing author in your own customized PI book
- Position yourself as a medical-legal thought leader in your market

Level 3: Unique Selling Proposition – Enhanced Core Competence

- Become an Injury Claim Auditor to solve attorneys' #1 problem: undervaluation

Secure a market position competitors cannot match